

Scone Memorial Airport and Hunter Warbirds

Community Presentation



Agenda

- Welcome
- Works completed for Scone Memorial Airport and Hunter Warbirds and how was it funded
- Fees & Charges
- Review Operating Results & Projections against Business Plan
- Land Development Opportunities

History

Works began at the Scone Memorial Airport in 2019 and included the re-sheeting of the runway, new taxiways, ground lighting and external fencing.

In conjunction with the upgrades, the Hunter Warbirds Aviation Centre was built to incorporate the airport terminal.

Current Position of Upgrade

- Completed Works
 - Airside Works
 - Hunter Warbirds Aviation Centre
- Uncompleted
 - Workshop
 - Hangar development

Budgeted Projected Expenditure

Item	Quoted / Tender Price (Ex GST)
Airside	
Airside Contractor Preliminaries	\$ 611,604.09
Sediment & Erosion & Excavations & Topsoil Stripping	\$ 368,542.39
Drainage and Stormwater	\$ 1,199,051.92
Airport Ground Lighting	\$ 673,778.37
Apron	\$ 1,080,511.90
Helipads	\$ 566,251.45
Runway	\$ 730,834.73
Taxiways & Taxilanes	\$ 1,780,138.62
Aircraft Grass Parking	\$ 194,146.20
Demolition of Existing Structures	\$ 103,199.41
Aircraft Washbay	\$ 267,336.59
Wildlife Control	\$ 475,000.00
	\$ 8,050,395.67
Terminal & Hunter Warbird Visitor Attraction	
HHWVA & Terminal	\$ 6,200,000.00
Electrical	\$ 339,000.00
Carpark & Roadworks	\$ 786,467.81
Outdoor Aircraft Display, Picnic Area & Playsets	\$ 100,000.00
Aircraft Displays	\$ 100,000.00
IT & Security	\$ 200,000.00
Furniture	\$ 120,000.00
Sewer Upgrades	\$ 250,000.00
Audio Visual Equipment	\$ 480,660.00
	\$ 8,576,127.81
Other Buildings, Works & Contingency	\$ 6,930,208.50
Total (Ex GST)	\$ 23,556,731.98

Source of funds	Amount (excl GST)
NSW Drought Stimulus Package Grant	\$6,504,000
Restart NSW – Environment & Tourism	\$6,256,904
Australian Government – Regional Airports Fund	\$3,000,000
UHSC loan funds	\$7,795,828
Total (Ex GST)	\$23,556,732

Airport Precinct Loan Facilities

Lender	Term (Years)	Interest Rate (Fixed)	Initial Loan Drawdown \$'000	Outstanding Balance FY2023 \$'000
National Australia Bank (original)	20	7.66%	\$1,000	\$321
TCorp (Upgrade)	20	2.28%	\$3,000	\$2,632
TCorp (Upgrade)	20	2.59%	\$4,796	\$4,420
Total			\$8,796	\$7,373

Fees & Charges

Category	\$/tonne 2022/2023	\$/tonne + Increase of 5% CPI	\$/tonne Proposed in DPOP	\$/tonne (full cost recovery)
Shire access	\$224.00	\$235.20	\$250.00	\$2,000.00
0 – 599 kg	\$9.25	\$9.75	\$5.00	\$0.00
600 – 1599 kg	\$9.85	\$10.34	\$5.00	\$15.00
1600 – 5700 kg	\$10.20	\$10.70	\$20.00	\$45.00
5700 – 14999 kg	\$12.15	\$12.75	\$25.00	\$90.00
>15000 kg	\$13.75	\$14.45	\$250.00	\$150.00
T & G	\$1.60	\$1.70	\$2.00	\$2.00

Scone Memorial Airport and Hunter Warbirds Original Business Plan

Visitation Numbers

Year	Business Case Ticket Entries (including Warbirds over Scone)	Actual 2022 & Forecasted 2023 to 2031 Ticket Entries
2022	24,100	7,112
2023	19,300	6,845
2024	34,700	12,500
2025	25,400	8,000
2026	40,800	14,000
2027	27,800	10,000
2028	45,600	16,000
2029	29,500	12,000
2030	49,500	17,000
2031	30,500	14,000

Budget Figures

Year	Business Case Cashflow from Operations	Actual 2022 & Forecasted 2023 to 2031 Cashflow from Operations
2022	14	(1,345)
2023	(219)	(1,347)
2024	266	(851)
2025	(27)	(886)
2026	490	(750)
2027	116	(720)
2028	713	(635)
2029	270	(667)
2030	964	(699)
2031	435	(653)

Airport Operational Cash Surplus (Deficiency)

Year	Revenue \$'000	Expenses \$'000	Loan Repayments \$'000	Surplus (Deficiency) \$'000	Business Case Surplus (Deficiency) \$'000
2018	102	(200)	(54)	(152)	
2019	105	(212)	(54)	(161)	
2020	148	(263)	(54)	(169)	
2021	98	(376)	(312)	(590)	
2022	87	(387)	(312)	(612)	(373)
2023 (forecast)	98	(393)	(312)	(606)	(364)
2024 (forecast)	157	(293)	(312)	(448)	(354)
2025 (forecast)	164	(304)	(312)	(452)	(342)
2026 (forecast)	270	(315)	(312)	(357)	(331)
2027 (forecast)	326	(326)	(312)	(312)	(317)

Hunter Warbirds Operational Cash Surplus (Deficiency)

Year	Revenue \$'000	Expenses \$'000	Loan Repayments \$,000	Saving from Relocate VIC \$'000	Surplus (Deficiency) \$'000	Business Case Surplus (Deficiency) \$'000
2022 (Late March to June)	35	(307)	(237)	0	(509)	(247)
2023 (forecast)	203	(712)	(237)	0	(746)	(174)
2024 (forecast)	512	(895)	(237)	191	(429)	(81)
2025 (forecast)	533	(928)	(237)	198	(434)	(11)
2026 (forecast)	604	(987)	(237)	205	(415)	43
2027 (forecast)	648	(1,031)	(237)	212	(408)	98

Warbirds over Scone Event Original vs Revised

Year	Revenue \$'000	Expenses \$'000	Surplus (Deficiency) \$'000	Business Case Surplus (Deficiency) \$'000	Economic Uplift \$'000
2022	347	(571)	(224)	319	2,800
2023	24	(19)	5	0	0
2024 (forecast)	426	(400)	26	378	2,900
2026 (forecast)	442	(420)	22	447	3,000

Airport & Hunter Warbirds Cost Saving & Revenue Generation Measures

- **Expenses**

- Relocation VIC
- Staffing Costs

- **Revenue**

- Minor Airshows and Vehicle events
- Increased exposure to functions
- Hangar Leases
- Fees & charges review

Future Expansion / Development

- Grant for asphalt overlay received. Only covers 50%. Council requires \$2,464,739 matching funds. Council won't be taking a loan for this so unless matching funds found elsewhere the grant funds will be returned.
- Future development of lot 44 and lot 42 for hangars and industrial (preferably aviation based) industry.
- NDB tower removal.





BUNNAN ROAD

BUNNAN ROAD

BUNNAN ROAD

BUNNAN ROAD

lot 42

lot 44

FLEMINGTON DRIVE

AIRFIELD ROAD

WALTER PYE AVENUE

SATUR ROAD

GRAY STREET

SATUR ROAD

0 50 100 150 200

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Questions?

